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## About Godrej Industries Ltd

Godrej Industries is one of the holding companies of Godrej Group. It is one of the leading manufacturers of oleochemicals on a standalone basis. Godrej Industries is promoter of Godrej Agrovet Ltd and Godrej Properties Ltd. It also has stake in Godrej Consumer Products Ltd. Revenue Mix FY22 Chemicals: ~21\%, Animal Feed: ~30\%, Estate \& Property Development: ~18\% Veg Oils: ~15\%, Crop Protection: ~8\%, Dairy: ~8\%, Finance \& Investments: ~1\% Geographical Split FY22 India: 86\% and Outside India: 14\%

## Highlights of Latest Quarter Update

Godrej Industries (GIL) - a holding company: GIL derives major value from its listed subsidiaries and associates, viz. Godrej Consumer, Godrej Properties and Godrej Agrovet. Apart from these companies, GIL is also running its oleo-chemical business (standalone operations). The palm oil trading business is housed under its $100 \%$ subsidiary Godrej International.

Revenue increases 51\% Y-o-Y and Operating Margins improves from $7.37 \%$ to $11.50 \%$. Y-o-Y. EBITDA margin increased to $17 \%$ in Q2FY23 from 16.9\% in Q2FY22.

Godrej Industries Limited (GIL) reported PAT of Rsl72.07 in Q2FY22 vs Rsl 15.89 in Q2FY21.

EBIT and Net Margins were $3.6 \%$ and 4.02 in Q2FY22 vs 6.09 and 5.06 in Q2FY2l.

GIL has increased its investment in Godrej Capital to 91.8\% stake for a total consideration of Rsl4,940mn.

GPL Recoded highest ever lst half sales - booking value stood at ₹ 4,929 crore. Added 2 new projects in MMR and Bangalore with an expected booking value of ₹ 1,950 crore.

Crop Protection Business: In Q2FY23, Consolidated revenues stood at ₹ 370 crore a growth of $44 \%$ as compared to the corresponding quarter of the previous year. Dairy: In Q2FY23 revenues stood at ₹ 361 crore a growth of $27 \%$ as compared to the corresponding quarter of the previous year

## Overview

| Market Cap | $14,759.90 \mathrm{Cr}$ |
| :--- | :---: |
| Enterprise Value | $29,255 \mathrm{Cr}$ |
| Total Debt | $₹ 14,448.65 \mathrm{Cr}$ |
| Cash | $₹ 4,822.15 \mathrm{Cr}$ |
| Shares | $33,66,38,257$ |
| Outstanding |  |
| Beta |  |
| 52-Week Range | ₹401.45 - |
|  | 662.00 |
| PE Ratio (TTM) | 23.24 |
| EPS | 21.74 |

Shareholding Pattern

| Promoters | $67.17 \%$ |
| :--- | :---: |
| Public | $20.86 \%$ |
| DII | $11.96 \%$ |
| FII | 0 |
| Others | 0 |

Comparisons ( 1 Yr .)

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We valued this company's stock of INR 625 for next one year based on our relative valuation metric and the company's future plans.



## Key Risk

- A rapid increase in the cost of raw materials could also affect how much GIL is worth.
- Any changes to group structure and ownership could affect how much different subsidiaries and GIL are valued.
- A sharp increase in the level of competition in any GIL business category could have an effect on valuation.

| Quarterly Update |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-22 | Jun-22 | \% Ch | Sep-21 | \% Ch | Jun-21 |
| Revenue | $4,021.04$ | $4,024.55$ | $-0.1 \%$ | $3,280.18$ | $23 \%$ | $2,890.49$ |
| Other Income | 254.88 | 217.91 | $17 \%$ | 221.67 | $15 \%$ | 210.41 |
| Total Income | $4,275.92$ | $4,242.46$ | $1 \%$ | $3,501.85$ | $22 \%$ | $3,100.90$ |
| Total Expenditure | $3,800.61$ | $3,707.81$ | $3 \%$ | $3,111.59$ | $22 \%$ | $2,748.36$ |
| EBITDA | 144.8 | 245.17 | $-41 \%$ | 101.87 | $42 \%$ | 78.54 |
| Interest | 223.24 | 188.16 | $19 \%$ | 147.26 | $52 \%$ | 133.58 |
| Exceptional Items | -- | -- | -- | -- | -- | -- |
| PBDT | 252.07 | 346.49 | $-27 \%$ | 243 | $4 \%$ | 218.96 |
| Depreciation | 75.63 | 71.57 | $6 \%$ | 66.72 | $13 \%$ | 63.59 |
| PBT | 176.44 | 274.92 | $-36 \%$ | 176.28 | $0 \%$ | 155.37 |
| Tax | 4.37 | 60.34 | $-93 \%$ | 60.39 | $-93 \%$ | 51.18 |
| Profit after Tax | 172.07 | 214.58 | $-20 \%$ | 115.89 | $48 \%$ | 104.19 |
| Net Margin (\%) | 4.02 | 5.06 | 7.95 | 2.98 | 3.31 | 3.36 |
| Minority Interest | -63.05 | -53.65 | $18 \%$ | -57.31 | $10 \%$ | -47.43 |
| Share of Associate | 47.16 | 43.02 | $10 \%$ | 85.02 | $-45 \%$ | 81.8 |
| Consolidated Profit | 156.18 | 203.95 | $-23 \%$ | 143.6 | $9 \%$ | 138.56 |
| Equity Capital | 33.66 | 33.66 | $0 \%$ | 33.66 | $0 \%$ | 33.66 |


| Profit \& Loss Account |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | Mar-18 | Mar-19 | Mar-20 | Mar-21 | Mar-22 |
| Net Sales | $1,958.33$ | $2,144.37$ | $1,968.72$ | $1,855.53$ | $3,339.60$ |
| Total Expenditure | $1,721.52$ | $1,750.24$ | $1,675.73$ | $1,718.76$ | $2,955.69$ |
| Operating Profit | 236.81 | 394.13 | 292.99 | 136.77 | 383.91 |
| Other Income | 33.7 | 42.11 | 60.93 | 64.05 | 74.61 |
| Interest | 212.43 | 239.59 | 228.99 | 237.51 | 363.9 |
| Depreciation | 68.58 | 54.3 | 68.62 | 72.18 | 74.8 |
| Exceptional Items | 267.38 | -243.79 | -25.62 | 1.27 | -64.01 |
| Profit Before Tax | 256.88 | -101.44 | 30.69 | -107.6 | -44.19 |
| Tax | 15.37 | -0.07 | -0.12 | -0.06 | 0 |
| Net Profit | 241.51 | -101.37 | 30.81 | -107.54 | -44.19 |
| Adjusted EPS (Rs.) | 7.18 | -3.01 | 0.92 | -3.19 | -1.31 |


| Balance Sheet |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| PARTICULARS | Mar-18 | Mar-19 | Mar-20 | Mar-21 | Mar-22 |
| Equity and Liabilities |  |  |  |  |  |
| Share Capital | 33.63 | 33.64 | 33.65 | 33.66 | 33.66 |
| Total Reserves | $1,781.48$ | $1,609.34$ | $1,596.99$ | $1,492.64$ | $1,449.56$ |
| Borrowings | 405.49 | 625 | 562.5 | $1,955.58$ | $3,301.78$ |
| Other N/C liabilities | 6.17 | 8.34 | 18.82 | 51.64 | 44.65 |
| Current liabilities | $2,757.31$ | $3,036.19$ | $2,809.24$ | $3,219.23$ | $3,859.14$ |
| Total Liabilities | $4,984.08$ | $5,312.51$ | $5,021.20$ | $6,752.75$ | $8,688.79$ |
| Assets |  |  |  |  |  |
| Net Block | $1,493.87$ | $1,482.77$ | $1,483.19$ | $1,769.69$ | $1,746.31$ |
| Capital WIP | 7.66 | 8.72 | 17.95 | 72.83 | 38.13 |
| Intangible WIP | 0 | 0 | 0 | 0 | 0 |
| Investments | $2,828.22$ | $2,705.21$ | $2,613.92$ | $2,682.47$ | $4,786.11$ |
| Loans \& Advances | 42.48 | 60.57 | 50.67 | 55.63 | 79.93 |
| Other N/C Assets | 2.43 | 1.39 | 0.73 | 1.88 | 1.76 |
| Current Assets | 609.42 | $1,053.85$ | 854.74 | $2,170.25$ | $2,036.55$ |
| Total Assets | $4,984.08$ | $5,312.51$ | $5,021.20$ | $6,752.75$ | $8,688.79$ |

## Cashflow Statement

|  | Mar-18 | Mar-19 | Mar-20 | Mar-21 | Mar-22 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash From Operating <br> Activities | $1,689.00$ | $1,240.35$ | 392.01 | -672.16 | $-1,756.19$ |
| Cash Flow from <br> Investing Activities | $1,015.83$ | $-1,373.46$ | $-1,874.31$ | $-5,152.05$ | 42.76 |
| Cash from Financing <br> Activities | -959.26 | $1,055.71$ | $1,349.19$ | $5,772.23$ | $1,915.93$ |
| Net Cash Inflow / <br> Outflow | -286.09 | 922.6 | -133.11 | -51.98 | 202.5 |


| Key Ratio | Mar-18 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Mar-19 | Mar-20 | Mar-21 | Mar-22 |  |
| Cash Conversion | 238 | 111 | 104 | 327 | 217 |
| Cycle | 76 | 73 | 110 | 257 | 218 |
| Working Capital Days | 6.35 | 9.49 | 10.75 | 4.81 | 8.29 |
| ROCE (\%) | 4.34 | 7.61 | 10.88 | 0.58 | 9.65 |
| ROE (\%) | 0.91 | 1.72 | 2.93 | 0.16 | 2.27 |
| ROA (\%) | 1.5 | 2 | 1.8 | 2.9 | 4.2 |
| Debt to Equity |  |  |  |  |  |

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