

Shanti Gold International Ltd

Issue Opens – July 25, 2025 to July 29, 2025

Price Band
₹189 to ₹199

Face Value
₹10

Issue Size
₹360.11Cr

Lot Size
75 Shares

Listing At
NSE, BSE

Issue Size

1,80,96,000 shares/ ₹360.11 Cr

Fresh Issue

1,80,96,000 shares/ ₹360.11Cr

Offer for Sale

N/A

Retail Quota

Not less than 35% of the Net Issue

Tentative Allotment

Wed, Jul 30, 2025

Initiation of Refunds

Thu, Jul 31, 2025

Credit of Shares to Demat

Thu, Jul 31, 2025

**Shanti Gold International Listing
Day**

Fri, Aug 1, 2025



Objects of The Offer

Shanti Gold International IPO is a book-built issue worth ₹360.11 crore. The issue comprises a fresh offer of 1.81 crore equity shares: -

- They have working capital requirements in our business, and we fund our working capital requirements in the ordinary course of business from the internal accruals, financing from various banks. As of May 31, 2025, our fund-based working capital facilities and non-fund-based working capital facilities were ₹ 1,810.00 million and ₹ 400.00 million, respectively, from our banks.
- A portion of the proceeds will be used to fund capital expenditure for setting up a new manufacturing facility in Jaipur, enhancing production capacity.
- Part of the proceeds will be allocated to repay or prepay existing borrowings, reducing interest costs and improving financial stability.
- A portion of the proceeds will meet day-to-day working capital needs to ensure smooth operations.

Brief profile of the Directors

1. **Pankaj Kumar H Jagawat** is the Chairman and Managing Director of the Company. He is also one of the Promoters and founders of the Company. His key responsibilities in the Company include general management of the company's business and operations. He is also responsible for undertaking and executing strategic decisions, with the approval of the Board and members of the Company, as applicable, for the growth of the company. He was one of the partners in the erstwhile partnership firm, M/s Shanti Gold, and has been associated with the company since its inception. He has experience of over 21 years in jewellery manufacturing.
2. **Manoj Kumar N Jain** is the Whole-time Director of the company. He is also one of the Promoters and founders of the company. His key responsibilities include participation in administrative decisions pertaining to affairs of the company, including supervision over the company's diverse functions and employee-related matters. He was one of the partners in the erstwhile partnership firm, M/s Shanti Gold, and has been associated with the company since its inception. He has experience of over 21 years in jewellery manufacturing.
3. **Shashank Bhawarlal Jagawat** is the Non-Executive Director of the company. He is also one of the Promoters and founders of the company. He was previously associated with M/s. Raksha Jewellers and M/s. Dinesh Jewellers. He has been associated with the company since its inception. He has experience of over 16 years in jewellery manufacturing.
4. **Yash Mahansaria** is the Independent Director of the company. He holds a bachelor's degree in commerce from Gujarat University. He is also a member of the Institute of Chartered Accountants of India. Prior to joining the company, he was associated with S.R. Batliboi & Associates LLP.
5. **Bhavika Yash Ghuntia** is the Independent Director of the company. She has successfully passed the examination for a bachelor's degree in commerce and a bachelor's degree in law from the University of Mumbai. She is also a member of the Institute of Company Secretaries of India since May 25, 2018. She has approximately 5 years of experience in corporate and secretarial roles. She was previously associated with Sundaram Multi Pap Limited and KJMC Corporate Advisors (India) Limited as their company secretary and compliance officer, and is currently working as a proprietor of M/s. BYG & Associates.
6. **Purvi Pathik Shah** is the Independent Director of the company. She has successfully passed the examination for a bachelor's degree in commerce from Narsee Monjee College of Commerce, Mumbai University. She is a member of the Institute of Chartered Accountants of India. She has approximately 8 years of experience in the financial services sector. She is currently working as a partner in M/s. Devpura Navlakha & Company, and serves as a director in Share Samadhan Limited.

About The Company and Business Overview



- They are one of the leading manufacturers of high-quality 22kt CZ casting gold jewellery, in terms of installed production capacity, specializing in the design and production of all types of gold jewellery (Source: CARE Report). the company offers a wide range of high-quality, intricately designed pieces, including bangles, rings, necklaces, and complete jewellery sets across various price points, ranging from jewellery for special occasions, such as weddings, to festive and daily-wear jewellery.
- Founded as a partnership firm in 2003, our Promoters established the business, Pankajkumar H. Jagawat and Manojkumar N. Jain, who have over 20 years of experience in the jewellery industry. they currently offer a wide range of designs and products of 22kt CZ gold jewellery. For more details in relation to our products,
- their manufacturing facility spans over 13,448.86 square feet area in Andheri East, Mumbai ("Andheri Manufacturing Facility"), equipped to produce a variety of jewellery with precision and efficiency. As on date, we have an installed manufacturing capacity of 2,700 kg per annum. For further details in relation to our installed manufacturing capacity and capacity utilisation
- they started our operations in 2003 from one city in Maharashtra and have evolved into a brand with presence, as of May 31, 2025, in 15 states across India and 2 union territories. their operations span key cities including Mumbai, Bangalore, Chennai and Hyderabad, and we have branch offices in Tamil Nadu, Andhra Pradesh, Karnataka, Telangana, Gujarat and Madhya Pradesh. Further, they are planning to expand their reach in Jaipur by setting up a new manufacturing facility. For further details about there expansion plan
- they have received various accolades for there brand that include being recognized by the Gem and Jewellery Export Promotion Council for the year 2023-24 and the Preferred Manufacturer of India - PMI 5 award by the Gem and Jewellery Domestic Council in 2019-20. All there gold jewellery products are hallmarked by Bureau of Indian Standards



- In CY24, the Indian jewellery market is expected to grow by 13.1% y-o-y to ₹ 4,653 billion. Furthermore, the market is expected to grow at a compounded annual growth rate (CAGR) of 9.7% between CY23 and CY29 to ₹ 7,162 billion. In India, the surge in demand for gold jewellery can be attributed to the growing middle-class population and their increasing disposable income levels. As more individuals experience higher income levels, they are more capable of affording luxury items like gold jewellery. These growing middle-class people view gold jewellery as a status symbol, a reflection of their improved lifestyle, and a worthwhile investment. The trend is especially prominent in urban areas where economic growth has enhanced financial independence and purchasing power
- there Promoters and Directors, Pankajkumar H. Jagawat and Manojkumar N. Jain, each have over 20 years of experience in jewellery industry, and there Promoter and Director, Shashank Bhawarlal Jagawat, has over 16 years of experience in jewellery industry. they have benefitted from the expertise of there Promoters and their background in the jewellery industry has strengthened there relationships with various stakeholders, facilitating the expansion of the company's operations. there Promoter's relationships with there suppliers, customers and other industry participants have been instrumental in implementing our growth strategies. Over the years, the management team has helped scale our operations and includes professionals with extensive experience in the jewellery industry as well as finance and marketing.

Financial ratios

Financial Ratios	ROCE (%)	ROE (%)	P/E	Industry P/E	EV / EBITDA
Utssav CZ Gold Jewels Ltd	21.50	30.90	21.30	32.20	15.10
RBZ Jewellers Ltd	20.20	17.20	14.50	32.20	9.97
Sky Gold and Diamonds	23.40	28.60	30.70	32.20	19.50
Shanti Gold International Ltd	25.70	44.85	18.27 - 19.24	32.20	-

Strengths



- **Experienced Promoters with execution capabilities:** the growth is driven by the experienced Promoters—Pankajkumar H. Jagawat, Manojkumar N. Jain, and Shashank Bhawarlal Jagawat—who collectively bring over 56 years of industry expertise. Their strong stakeholder relationships and industry associations have played a key role in our expansion and market positioning.
- **Complete in-house manufacturing: Ensuring quality at every step:** have a fully integrated in-house manufacturing setup spanning 13,448.86 sq. ft. at our Andheri facility, with an installed capacity of 2,700 kg per annum. While most processes are in-house, they outsource precision stone-setting. This ensures quality control and customized jewellery production.
- **Established relations with corporate and jewellery businesses:** India's rapidly growing retail sector has supported the strong, long-term relationships with Corporate Clients like Joyalukkas and Lalithaa Jewellery. By offering customised, high-quality jewellery tailored to market preferences, consistently meet client expectations, ensuring both brand alignment and a balance of quality and affordability for wholesale jewellers.
- **Capturing market opportunities in the growing jewellery industry:** In CY23, India's gold jewellery industry was valued at ₹4,115 billion, with growth driven by rising middle-class incomes and urbanisation. Despite a 2% volume decline, market value is projected to grow at a 9.7% CAGR, reaching ₹7,162 billion by CY29..

Key Risk Factors

- **Revenue Concentration Risk:** Top 10 customers contributed 34.49% of revenue in FY25; loss of major customers or reduced orders could significantly affect financial performance.
- **Geographical Concentration Risk:** 72.76% of FY25 revenue is from Southern India; regional disruptions or demand fluctuations may impact business continuity and growth.
- **Product Concentration Risk:** Heavy reliance on 22kt CZ casting gold jewellery; shifts in consumer preferences or demand could materially affect revenue.
- **Raw Material Price Volatility:** Gold purchases formed 99.05% of total raw material cost in FY25; price fluctuations and regulatory changes (e.g., import duties) may impact margins.
- **Capacity Utilization Risk:** Manufacturing facility operated at 58% in FY25; underutilization may reflect demand variability and affect cost efficiency.
- **Seasonality Risk:** Business is driven by festive and wedding seasons; subdued sales during key periods can disproportionately affect annual performance.
- **Expansion Execution Risk:** Delays or cost overruns in the Proposed Jaipur Facility setup could strain resources and impact growth plans.
- **Working Capital Intensity:** Operations require significant capital for gold procurement and receivables; tight liquidity may hinder order execution and profitability.
- **Negative Operating Cash Flow:** Continued negative cash flows from operations across FY23–FY25 may signal financial stress and limit reinvestment ability.
- **Leverage & Debt Covenants Risk:** High debt levels (₹2,419.84 million as of May 31, 2025) with covenants restricting operational flexibility; breach could trigger lender actions.

Statement of Profit and Loss



Shanti-Gold-International-Ltd

(All amounts are in Indian Rupees millions, unless otherwise stated)

Particulars	year ended March 31, 2025	year ended March 31, 2024	year ended March 31, 2023
INCOME			
Revenue from Operations	11,064.07	7,114.34	6,794.04
Other Income	60.60	36.04	28.71
Total Income (I + II)	11,124.67	7,150.38	6,822.75
EXPENSES			
Cost of Materials Consumed	10,169.60	6,939.08	6,248.32
Changes in Inventories of FG, WIP & SIT	(177.86)	(441.97)	17.88
Employee Benefits Expense	58.75	49.85	44.63
Finance Costs	192.20	142.78	121.27
Depreciation and Amortisation Expense	56.63	33.52	24.87
Other Expenses	97.04	68.88	56.22
Total Expenses	10,396.36	6,792.14	6,513.19
Profit before Exceptional Items and Tax	728.31	358.24	309.56
Exceptional Items (Net)	-	-	-
Profit before Extraordinary Items and Tax	728.31	358.24	309.56
Extraordinary Items	-	-	-
Profit before Tax	728.31	358.24	309.56
Tax Expense			
Current Tax	181.77	97.38	109.53
Earlier Year Tax	0.82	0.54	-
Deferred Tax	(12.70)	(8.36)	1.84
Total Tax Expense	169.89	89.56	111.37
Profit for the Year	558.42	268.68	198.19
Other Comprehensive Income			
Remeasurement Gains/(Losses) on Defined Benefit Plans	(1.85)	(0.06)	(0.41)
Income Tax Effect on Above	0.47	0.01	0.14
Total Other Comprehensive Income	(1.39)	(0.04)	(0.27)
Total Comprehensive Income for the Year	557.03	268.64	197.92
Earnings per Equity Share of ₹10 each			
Basic EPS	10.34	4.98	3.67
Diluted EPS	10.34	4.98	3.67
Weighted Average Number of Shares (in Lakhs)	54.00	54.00	54.00

Valuation and Outlook



Shanti Gold International Ltd. IPO is expected to be priced between ₹189 to ₹199 per share. At this price, the company is valued at a Price-to-Earnings (P/E) ratio of **19.24x** while the industry peers are trading an average of **32.20x**

Name of the Company	Total Revenue	Face Value	Closing Price/Offer Price	P/E Ratio	Operating EBITDA	EPS (Basic)	EPS (Diluted)	RoNW %	Net Asset Value
<i>Shanti Gold International Limited</i>	<i>11,064.87</i>	<i>30</i>			<i>977.14</i>	<i>38.34</i>	<i>38.34</i>	<i>44.85</i>	<i>28.22</i>
Utsav CZ Gold Limited	6,463.19	30	225	19.35	403.4	11.63	10.63	30.94	53.23
R82 Jewellers Limited	5,301.49	30	139.91	34.42	648.94	9.7	9.7	17.15	61.26
Sky Gold Limited	35,480.20	30	326	34.53	2,293.28	9.52	9.44	28.59	46.63

Shanti Gold International Ltd has shown strong financial fundamentals with revenue crossing ₹11,000 million in FY25 and a robust EBITDA of ₹977.14 million. The company commands a high ROE of 44.85% and ROCE of 25.70%, outperforming most listed peers. Despite being offered at a P/E range of 18.27x-19.24x, it appears reasonably valued compared to the industry average of 32.20x, indicating potential upside. Backed by over two decades of promoter experience, a pan-India presence across 15 states, and capacity expansion plans in Jaipur, the company is well-positioned to leverage the rising demand for gold jewellery, driven by India's growing middle class and urban consumption. With hallmark-certified products and recognition from key industry councils, Shanti Gold combines quality, reach, and affordability – making it a credible growth story in the organised jewellery manufacturing space.

"Call us on 8448899576" to find out whether or not you should apply.

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