ARDEE

POWERING TOMORROW WITH
RECYCLED RESOURCES

ARDEE INDUSTRIES LTD

Price Band	Issue Opens
₹50 to ₹53	5 Aug to 7 Aug, 2026

Face Value	Issue Size	Lot Size	Listing At
₹2	₹426 Cr	281 Shares	NSE, BSE

Ardee Industries Ltd Info

Issue Size	8,03,52,358 shares / ₹426 Cr
Fresh Issue	6,03,77,358 shares / ₹320 Cr
Offer for Sale	1,99,75,000 shares of ₹2 / ₹106 Cr
Retail Quota	Not more than 35% of the Net Issue
Retail Min/Max	₹14,893 / ₹1,93,609

Ardee Industries ltd Timeline

Tentative Allotment	Mon, Aug 10, 2026
Initiation of Refunds	Tue, Aug 11, 2026
Credit of Shares to Demat	Tue, Aug 11, 2026
"Ardee Industries ltd" Listing Day	Wed, Aug 12, 2026

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Objects of The Offer

The primary objectives of the Offer for MV Electrosystems Limited, as disclosed in the Red Herring Prospectus, are to utilize the Net Proceeds from the Fresh Issue for the following purposes:

- **Repayment / prepayment of borrowings:** The Company proposes to utilize ₹208.00 crore (₹20,800 lakh) towards the repayment or prepayment, in full or in part, of certain outstanding borrowings. This is expected to reduce finance costs, improve the debt-equity profile, and strengthen the Company's financial position.
- **Funding capital expenditure:** An amount of ₹167.00 crore (₹16,700 lakh) will be used for the purchase of commercial vehicles, plant and machinery. The investment is aimed at expanding the Company's fleet and equipment to support execution of new mining contracts, enhance operational capacity, and improve project execution capabilities.

About The Company and Business Overview

Ardee Industries Limited is one of India's leading secondary lead recycling companies, engaged in the environmentally responsible recovery and recycling of end-of-life lead-acid batteries and other lead-bearing scrap into high-purity lead products. Incorporated in 1993, the company underwent a change in management in 2021, following which it expanded its recycling and refining operations. Through its circular economy business model, the company converts recyclable waste into value-added products, reducing dependence on primary lead production while promoting sustainable resource utilization.

The company's product portfolio comprises Pure Lead (99.97%–99.985% purity), Lead Alloys customized with elements such as calcium, antimony, tin, silver, and cadmium to meet customer specifications, and by-products including plastic scrap generated during the recycling process, which it plans to process into plastic granules. These products primarily cater to the automotive, energy storage, and industrial sectors, where they are used in lead-acid batteries for automobiles, inverters, UPS systems, telecom towers, data centres, solar backup systems, cable sheathing, PVC stabilizers, and various chemical applications.

Source: RHP

The company operates an integrated manufacturing facility spread across 7.61 acres in Tirupati, Andhra Pradesh, with an installed lead refining capacity of 156,950 MTPA (as of May 29, 2026). Its strategic location near major battery manufacturers, including Amara Raja Energy & Mobility, enables efficient just-in-time deliveries and lower logistics costs, while proximity to ports such as Chennai supports export and import activities.

Ardee Industries has developed a diversified global sourcing network, procuring used lead-acid batteries and other lead scrap from 58 countries, ensuring a stable supply of raw materials. Its customer base spans both domestic and international markets, with exports to Singapore, Switzerland, South Korea, Japan, and other countries.

The company is among the top six manufacturers of pure lead and lead alloys in India by market share and has demonstrated strong financial growth, reporting a Revenue CAGR of 58.81% during FY2024–FY2026. Its sustainability initiatives include the use of green fuel derived from end-of-life tyres, oxygen enrichment technology to reduce emissions and fuel consumption, and adherence to internationally recognized quality, environmental, and occupational safety standards through ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018 certifications. Additionally, its products are listed on both the London Metal Exchange (LME) and the Multi Commodity Exchange (MCX), providing global price transparency and facilitating commodity price hedging.

FINANCIAL RATIOS:

Financial Ratios	ROCE	ROE	P/E	INDUSTRY P/E	EV / EBITDA
Gravita India Limited	17.00	16.80	31.10	33.63	23.80
Pondy Oxides and Chemicals Limited	23.90	20.00	29.10	33.63	19.20
Jain Resources Recycling Limited	25.50	30.80	30.60	33.63	20.10
Ardee Industries Limited	***44.26***	***57.46***	***15.96***	***33.63***	***N/A***

Source : RHP

Brief profile of the Directors

- **Sandeep Aggarwal** is the Chairman and Managing Director of the Company. He has completed his higher secondary education from the Central Board of Secondary Education. He has more than 30 years of experience in the pure lead and lead alloys industry. He is responsible for providing strategic leadership, business planning, corporate governance, operational excellence, financial stewardship, stakeholder management, innovation, and driving the Company's long-term growth.
- **Nikunj Aggarwal** is the Whole-time Director of the Company. He holds a bachelor's degree in Business Administration (Entrepreneurship) from Swiss Business School and has completed the Post Graduate Programme in Management for Family Business from the Indian School of Business. He has over 8 years of experience in the pure lead and lead alloys industry. He oversees manufacturing leadership, production and operations, business development, customer relationships, financial management, and regulatory compliance.
- **Esha Gupta** is the Whole-time Director of the Company. She holds a bachelor's degree in Arts (Honours) from the University of Delhi. She has over 4 years of experience in human resource management. She is responsible for strategic human resource planning, policy formulation, compliance, performance management, employee development, and organizational culture.
- **Archana Jain** is an Independent Director of the Company. She holds a bachelor's degree in Commerce (Honours) from the University of Delhi and a Bachelor of Laws (LL.B.) degree from Chaudhary Charan Singh University, Meerut. She is a practising Chartered Accountant and a member of the Institute of Chartered Accountants of India (ICAI). She has over 14 years of experience in financial and taxation advisory.
- **Anand Tandon** is an Independent Director of the Company. He holds a bachelor's degree in Commerce from the University of Delhi and has completed an Executive Master's course in International Business from the Indian Institute of Foreign Trade (IIFT). He has over 15 years of experience in the financial services industry. His experience includes treasury, foreign exchange advisory, market risk management, and financial services.
- **Vivek Sarbhai** is an Independent Director of the Company. He holds a bachelor's degree in Chemical Engineering from Kanpur University and a Post Graduate Diploma in Industrial Engineering from the National Institute for Training in Industrial Engineering (NITIE). He has over 10 years of experience in supply chain management, having previously held senior leadership positions at Mondelez International and Thermo Fisher Scientific India.

Profit and loss Statement

Particulars	FY2026	FY2025	FY2024
Revenue From Operations (Net)	11,676.53	7,427.35	4,629.59
Other Income	12.30	7.91	4.33
Total Income	**11,688.83**	**7,435.26**	**4,633.92**
Cost of material consumed	9,342.33	5,749.44	3,669.70
(Increase)/decrease in inventories of finished goods, stock-in-transit and work-in-progress	(340.94)	97.40	0.25
Employee benefit expenses	323.24	219.01	208.74
Depreciation and amortisation expense	113.66	86.67	63.60
Finance cost	240.02	134.12	103.45
Other expenses	881.18	702.16	470.32
Total Expenses	**10,559.39**	**6,988.80**	**4,516.06**
Profit Before Tax	**1,129.44**	**446.46**	**117.86**
Current Tax	293.45	116.71	34.83
Deferred Tax Charge	(12.55)	(3.16)	(3.49)
Tax in respect of earlier years	1.73	0.20	(3.02)
Total Tax Expense	**282.63**	**113.75**	**28.32**
Profit for the Year	**846.81**	**332.71**	**89.54**
Re-measurements of the defined benefit plans	1.31	1.08	1.04
Income tax effect	(0.33)	(0.27)	(0.26)
Total Other Comprehensive Income (Net of Tax)	0.98	0.81	0.78
Total Comprehensive Income	**847.79**	**333.52**	**90.32**
Basic EPS (₹)	**3.32**	**1.31**	**0.35**
Diluted EPS (₹)	**3.32**	**1.31**	**0.35**

Source : RHP

Strengths

- **Leading Player in the Circular Economy:** Ardee Industries is one of India's leading secondary lead recycling companies, specializing in the environmentally responsible recovery and recycling of end-of-life lead-acid batteries and non-ferrous scrap. The company has rapidly expanded its refining capacity from 54,750 MTPA in FY2024 to 156,950 MTPA as of May 29, 2026. Its strategically located manufacturing facility in Tirupati, Andhra Pradesh, provides proximity to major battery manufacturers and key ports, enabling efficient procurement, lower logistics costs, and faster customer deliveries.
- **Robust Risk Management and Hedging Strategy:** The Company follows a disciplined back-to-back pricing model, whereby product prices are linked to prevailing London Metal Exchange (LME) prices at the time of order confirmation. This significantly reduces exposure to lead price volatility and helps protect operating margins. In addition, the Company actively uses LME futures contracts under Board-approved risk management policies to hedge commodity price risks.
- **Diversified Customer Base and Global Raw Material Sourcing:** Ardee Industries serves a diversified base of more than 50 domestic and international customers, including leading battery manufacturers and global metal traders. The Company enjoys high customer retention, with repeat customers contributing 85.86% of revenue from operations in FY2026. On the procurement side, it maintains a well-diversified sourcing network spanning 58 countries, ensuring consistent availability of raw materials while reducing dependence on any single geography or supplier.

Key Risk Factors

- **High Customer and Industry Concentration:** Ardee Industries derives a significant portion of its revenue from a limited number of customers. In FY2026, its largest customer contributed 40.64% of revenue, while the top 10 customers accounted for 91.61% of total revenue from operations. Additionally, the Company is heavily dependent on the battery and metal industries, which contributed 84.79% of revenue in FY2026. The loss of any major customer or a slowdown in these industries could materially impact business performance.
- **Geographical Concentration:** The Company's operations and revenues are concentrated in a few geographies. Andhra Pradesh accounted for over 40.84% of domestic revenue in FY2026, while export sales are largely concentrated in Singapore, Switzerland, and South Korea. Such geographic concentration exposes the Company to regional economic, regulatory, and geopolitical risks.
- **High Working Capital Requirements and Financial Risks:** The business is inherently working capital intensive due to inventory requirements and advance payments for raw materials. Although leverage has improved, the Company has historically operated with a relatively high debt burden and has reported negative operating cash flows in the past. Continued pressure on cash flows or working capital could affect future growth and liquidity.
- **Limited Operating History at Current Scale:** The current promoters acquired control of the Company in 2021 and established the present lead recycling operations thereafter. As a result, the Company has a relatively limited operating track record at its current scale, making it difficult to assess long-term operational consistency across business cycles.

Source: RHP

Valuation and Outlook

Ardee Industries Limited IPO is expected to be priced between **₹50 to ₹53** per share. At this price, the Company's **Price-To-Earning-Ratio (P/E)** is **15.96x. Industry (P/E)** Price-To-Earning-Ratio is **33.63x**

Name of the Company	Face Value (₹ per share)	Market Price (₹ per share)	Revenue from Operations (₹ million)	EPS (Basic) (₹)	EPS (Diluted) (₹)	NAV per Equity Share (₹)	P/E	Return on Net Worth (%)	Return on Capital Employed (%)
Ardee Industries Limited	**2**	**N/A**	**11676.53**	**3.32**	**3.32**	**5.78**	**N/A**	**57.46**	**44.26**
Gravita India Limited	2	1840.15	42652.7	52.02	52.02	332.16	31.10	15.43	13.27
Pondy Oxides and Chemicals Limited	5	1404.8	29583.61	43.98	43.98	258.39	29.10	16.73	19.88
Jain Resources Recycling Limited	2	344.05	95431.13	10.25	10.25	45.24	30.60	22.25	20.92

Ardee Industries Limited is well positioned to benefit from the long-term growth of India's battery recycling and circular economy ecosystem. Rising demand for lead-acid batteries from the automotive, industrial, telecom, UPS, and renewable energy storage sectors, coupled with increasing environmental regulations promoting organized recycling, is expected to support sustained demand for recycled lead and lead alloys.

The company has significantly expanded its refining capacity to 156,950 MTPA, established a diversified raw material sourcing network across 58 countries, and developed long-standing relationships with leading battery manufacturers. Its strategic location near major customers, robust commodity hedging framework, and focus on operational efficiency provide a competitive advantage while helping mitigate fluctuations in lead prices.

Financially, Ardee Industries has demonstrated strong execution, delivering robust revenue and profitability growth over the past three years. The proposed IPO proceeds, which will strengthen working capital and reduce debt, are expected to improve financial flexibility and support future expansion.

However, the company's outlook remains dependent on maintaining a stable supply of recyclable raw materials, retaining key customers, managing commodity price volatility, and complying with increasingly stringent environmental regulations. High customer concentration and dependence on the battery industry also remain key monitorable risks.

Overall, Ardee Industries appears well placed to capitalize on the structural growth in lead recycling and sustainable resource management. Supported by expanding capacity, strong industry demand, improving financials, and increasing formalization of the recycling sector, the company has a positive long-term growth outlook, although its performance will continue to be influenced by commodity cycles, regulatory developments, and customer concentration.

"Call us on 8448899576" to find out whether or not you should apply.

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